Getting the most marginalised people into employment.

Rod Cullen.

Area Manager – Work & Learning
Services.



St Mungos – Employability Facts

- St Mungos has run employment schemes for homeless people for 20 years.
- St Mungos is the largest provider of employability training to homeless people throughout Europe.
- St Mungos currently runs 14 ETE projects for homeless clients with 75 staff.
- St Mungos has run statutory funded projects for the DWP, London Councils, Local Authorities, LSC, The Treasury, LDA and DCLG for 12 years.



St Mungos - Our Clients

- 33% have Alcohol issues.
- 45% have Drug issues.
- 43% have Physical Health issues.
- 56% have a Mental Health issue.
- 35% are Ex-Offenders.
- 49% have Behavioural issues.



St Mungos – Making it work.

- Tackling worklessness among homeless people is more than just providing training, education and job coaching.
- The issues of why people are unemployed must be a forefront of the programme.
- Clients must be made to see the benefits both in the short term and long term of taking this potentially scary change.
- Programmes must work in a "recovery based model" focusing on the clients strengths not weaknesses.
- Staff must be motivated, fully trained and reflective practice promoted.
- Barriers to employment must be removed. These include;
 Travel fares, literacy levels, addictions and "urban myths".



St Mungos – and more.

- Programmes must be designed to recognise the clients we work with, less focus on academic qualifications and more on practical qualification.
- Recognise that employers want softer skills as much, if not more than harder qualifications.
- Programmes need to offer real opportunity to clients and fit the skills shortage needed within the community e.g. construction, horticulture, hospitality & retail.



St Mungos – Links with employers.

- Programmes must build links with employers. Clients must see there is a chance for success.
- Placements, Traineeships and volunteering are options preemployment and are good for clients and businesses.



St Mungos – Three programmes.

Putting Down Roots.

Bricks and Mortar.

Job Coaching.



St Mungos – Putting Down Roots.

- Costs £310K per annum.
- Works with 300 clients volunteering in 10 London green spaces.
- Promotes employability through: meaningful activity, volunteering, training and placements.



St Mungos – Putting Down Roots.

- 125 Level 2 qualifications achieved.
- 50 Clients moving into employment.
- 150 clients volunteering.



St Mungos – Bricks and Mortar.

- Costs £93k per annum.
- Works with 40 clients.
- Promotes
 employability
 through training &
 placements.



St Mungos – Bricks and Mortar.

- 22 Level 2 qualifications.
- 10 volunteering opportunities.
- 4 Jobs achieved.
- Moves to develop into a social enterprise.



St Mungos – Job Coaching.

- Costs £165k per annum.
- Works with 350 clients.
- Promotes employability through job coaching, motivation, training, job brokerages, placements and volunteering.



St Mungos – Job Coaching.

- Gets 125 clients into work.
- Gets 10 people into self- employment.
- Breaks down the culture of worklessness in hostels.

